



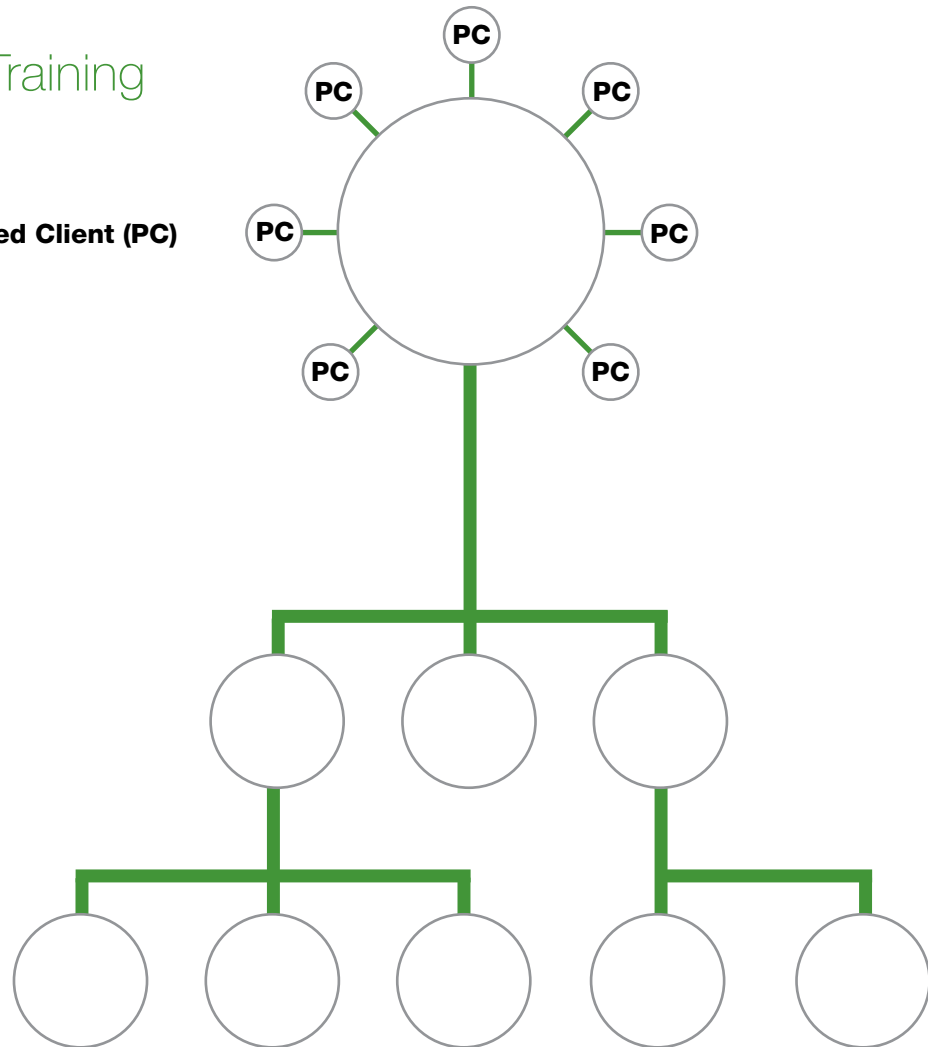
ARBONNE. Basic Compensation Plan Training

Arbonne Preferred Client (PC)

 Consultant

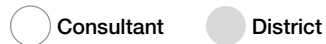
Personal Qualifying Volume (PQV):

The qualifying volume personally achieved, including the qualifying volume from sales to your personally registered Clients and Preferred Clients and any purchases made under your own Arbonne Independent Consultant ID.





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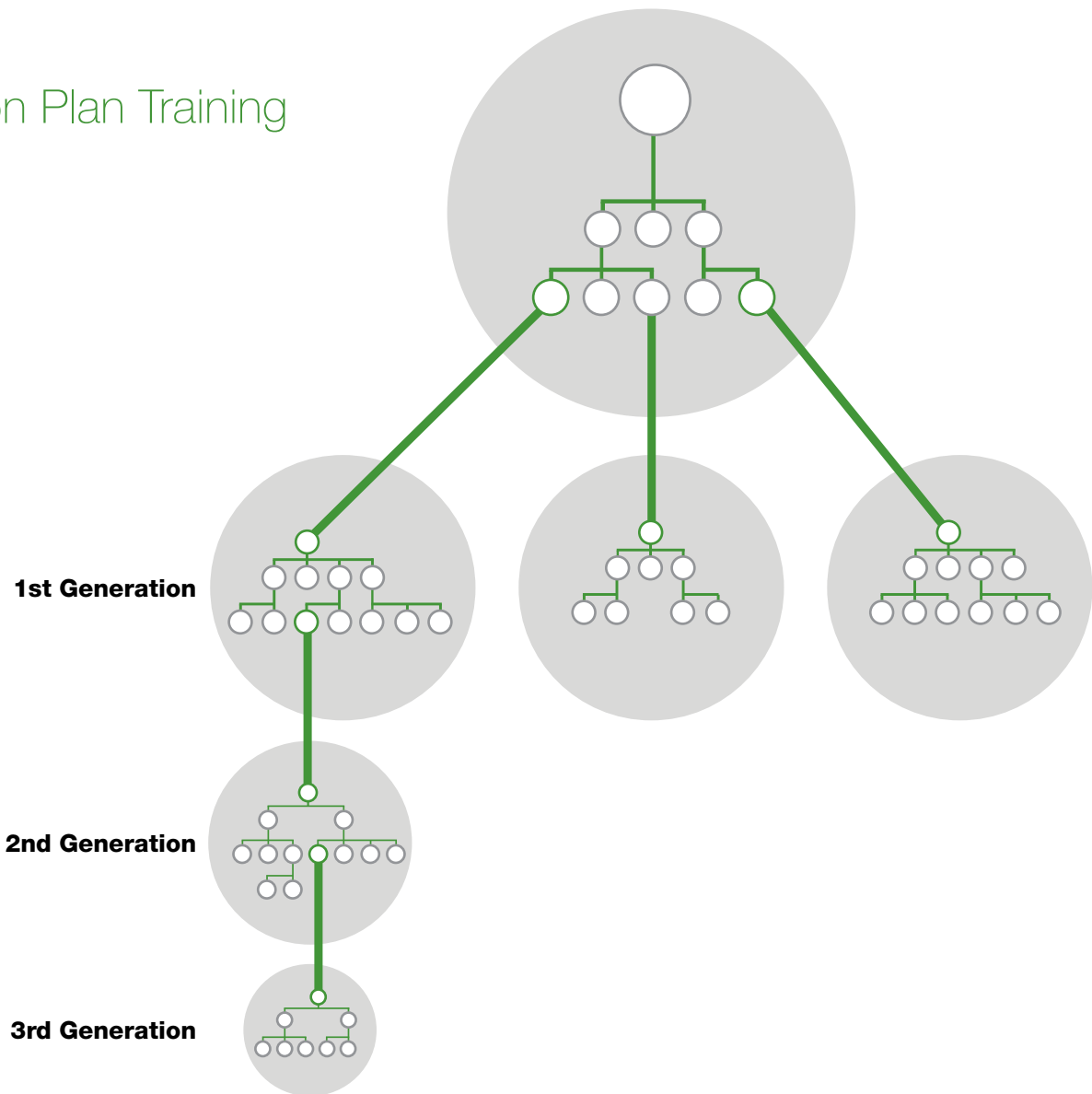
As a District Manager, you receive all benefits of Consultants, PLUS:

District	District
Central	8%
1st Generation	8%
2nd Generation	2%
3rd Generation	1%

Need to be “wide” and “deep” to maximize compensation plan. Example, need to have 3 DMs to get paid on 3rd generation.

Central District: Comprises you, your personally sponsored Independent Consultants and all Independent Consultants sponsored by them.*

*See SuccessPlan for additional information





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As an Area Manager, you receive all benefits of District Managers, Consultants, PLUS:

Area	District		Area
Central	8%	+	6%
1st Generation	8%	+	6%
2nd Generation	2%	+	1%
3rd Generation	1%	+	1%

Need to be “wide” and “deep” to maximize compensation plan. Example, need to have 3 AMs to get paid on 3rd generation.

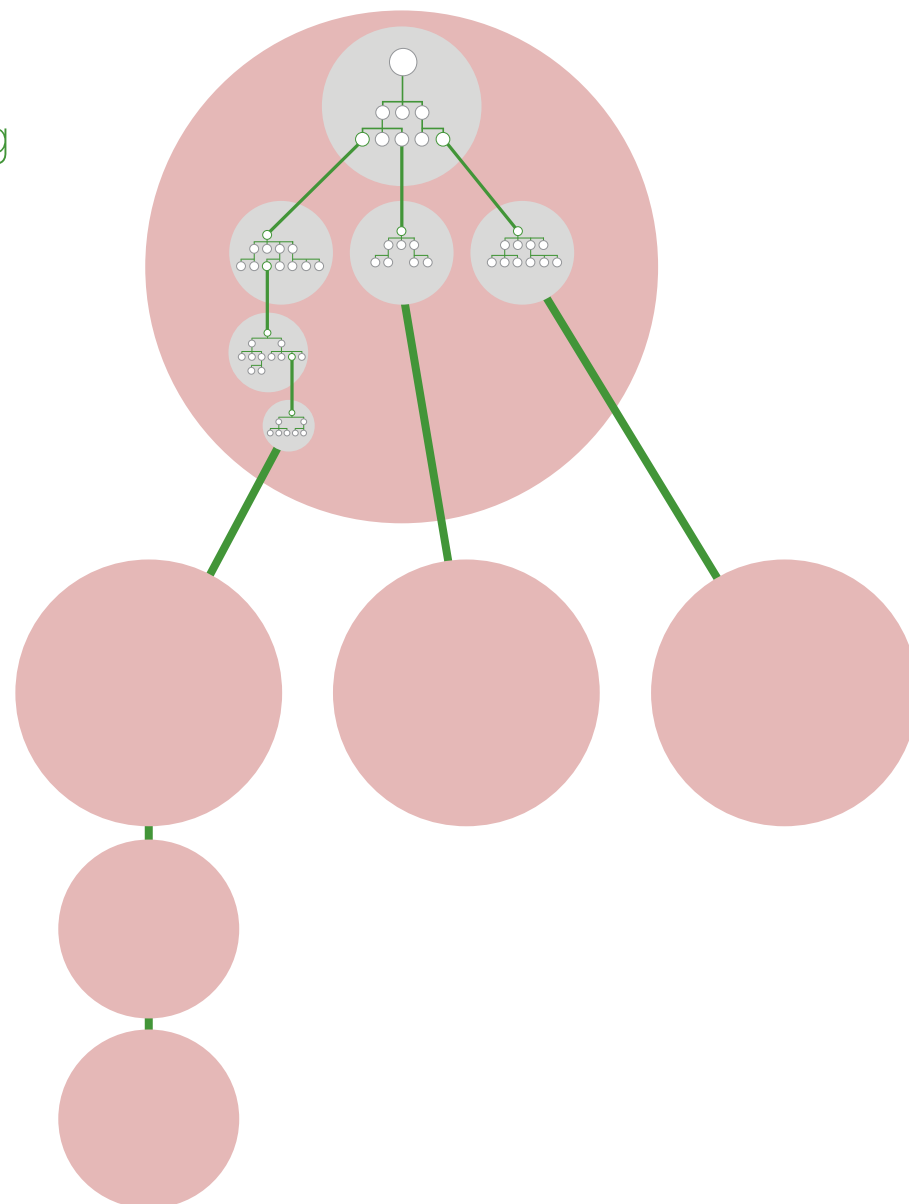
Central Area: Comprises your Central District and all of the Districts below you that have not reached the level of Area.*

*See SuccessPlan for additional information

1st Generation

2nd Generation

3rd Generation





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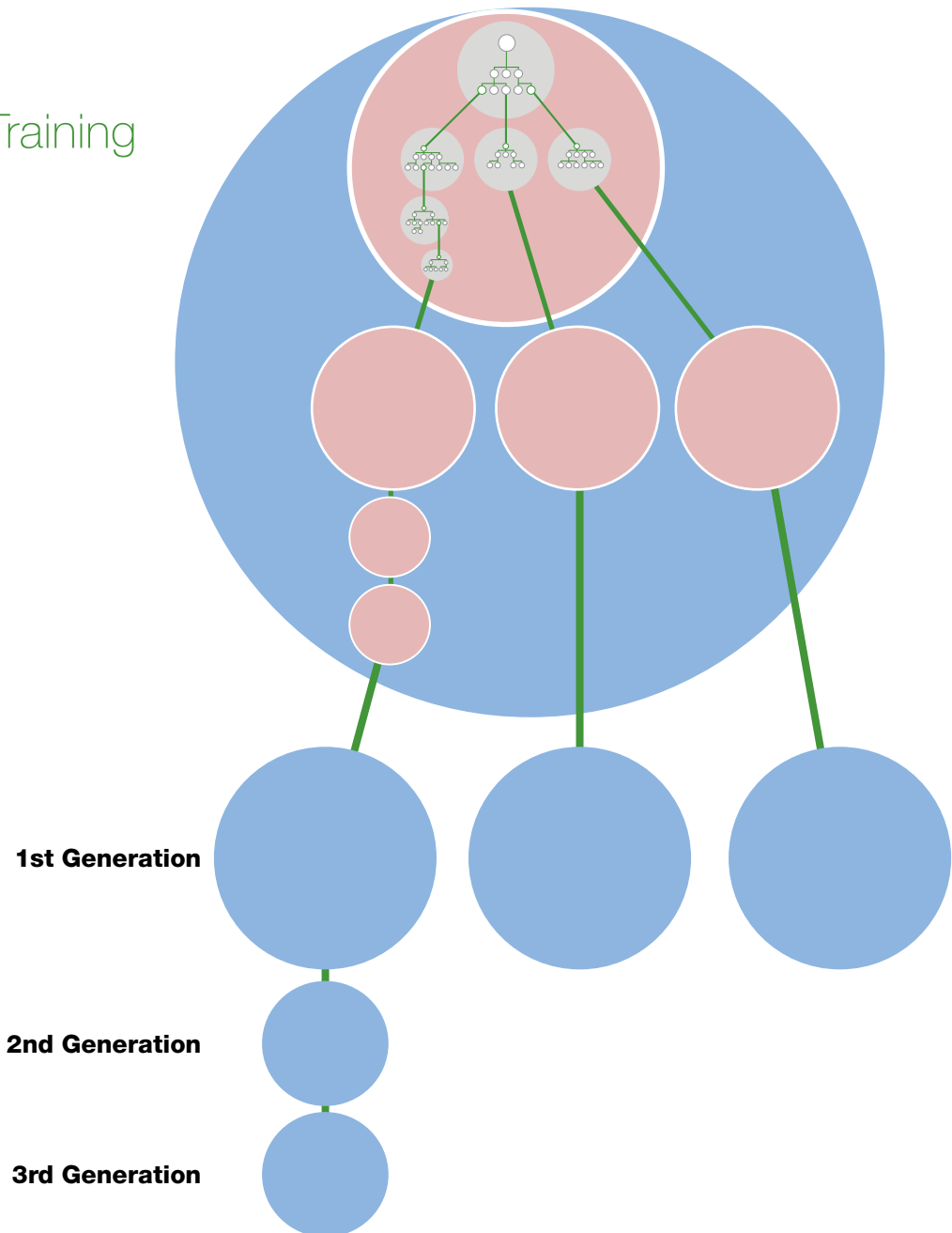
As a Regional Vice President, you receive all benefits of Area Managers, District Managers, Consultants, PLUS:

Region	District		Area		Region
Central	8%	+	6%	+	3%
1st Generation	8%	+	6%	+	3%
2nd Generation	2%	+	1%	+	2%
3rd Generation	1%	+	1%	+	2%

Need to be “wide” and “deep” to maximize compensation plan. Example, need to have 3 RVPs to get paid on 3rd generation.

Central Region: Comprises your Central Area and all the Areas below you that have not yet reached the level of Region.*

*See SuccessPlan for additional information





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As a National Vice President, you receive all benefits of Regional Vice Presidents, Area Managers, District Managers, Consultants, PLUS:

Nation	District		Area		Region		Nation
Central	8%	+	6%	+	3%	+	1%
1st Generation	8%	+	6%	+	3%	+	1%
2nd Generation	2%	+	1%	+	2%	+	1%
3rd Generation	1%	+	1%	+	2%	+	1%
4th Generation							1%
5th Generation							1%
6th Generation							1%

Need to be “wide” and “deep” to maximize compensation plan.
Example, need to have 6 NVPs to get paid on 6th generation.

Central Nation: Comprises your Central Region and all the Regions below you that have not yet reached the level of Nation.*

*See SuccessPlan for additional information

