

# ORGANIZATION CHART

Month of \_\_\_\_\_

Who will qualify for DM? Who will promote to DM?

\_\_\_\_\_  
\_\_\_\_\_

## Volume Goal (You + New)

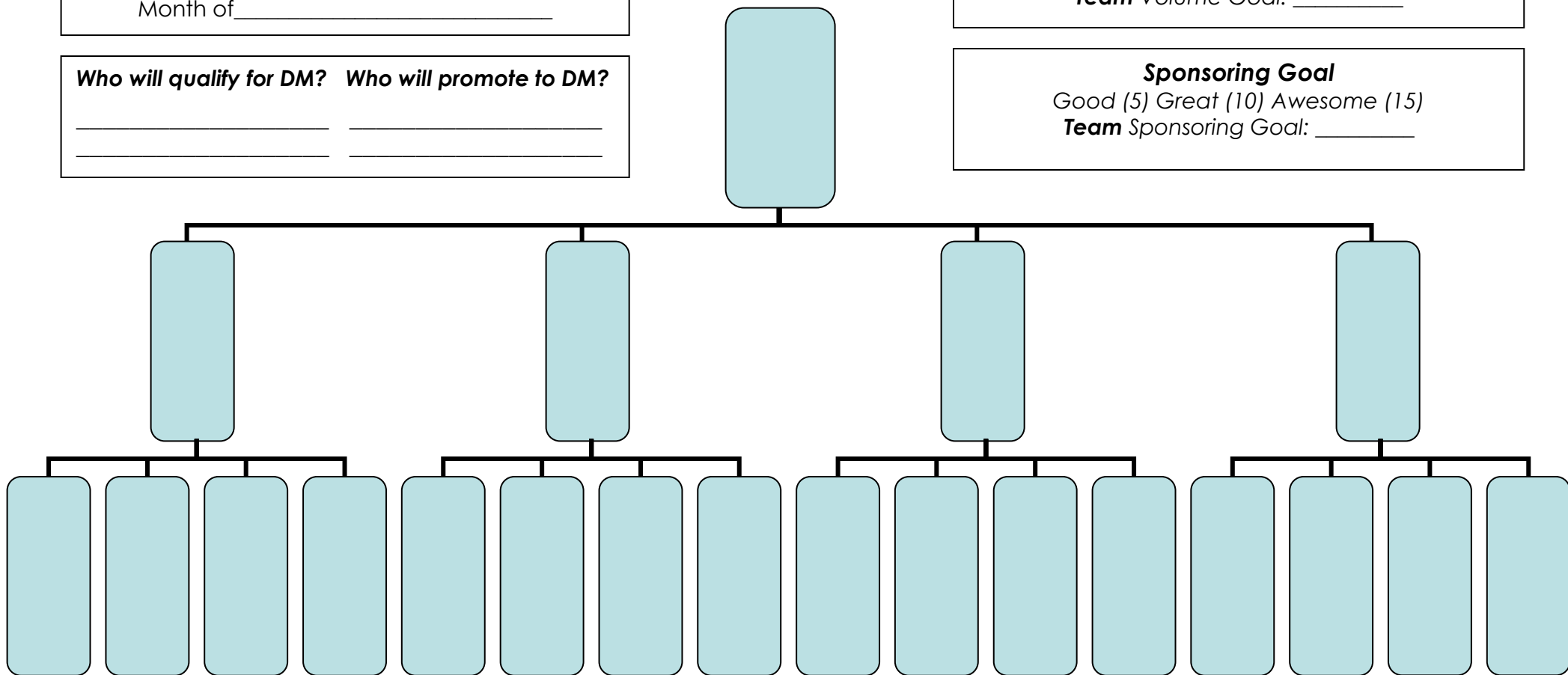
Good (\$2500) Great (\$3500) Awesome (\$5000)

**Team** Volume Goal: \_\_\_\_\_

## Sponsoring Goal

Good (5) Great (10) Awesome (15)

**Team** Sponsoring Goal: \_\_\_\_\_



## Group Presentations

Good (6) Great (8) Awesome (10)

**Team** Gp Presentations Goal: \_\_\_\_\_

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

## Volume Fillers

- \* 1:1's (Fit Kits, RE9, Color)
- \* Catalog Parties
- \* Referrals
- \* Re-orders/Follow Up
- \* Sample Packs

## Paint the Picture

- \* set up Dream Teams
- \* use recorded Opportunity calls
- \* bring guests to your local events
- \* bring guests to your monthly meeting
- \* set up coffee appointments
- \* set up 1:1 appointments for local prospects
- \* set up phone calls for out of town prospects

## Sponsoring Appointments

Good (2/wk) Great (3/wk) Awesome (4/wk)

**Team** Sponsoring Appt Goal: \_\_\_\_\_

- |     |     |
|-----|-----|
| 1.  | 2.  |
| 3.  | 4.  |
| 5.  | 6.  |
| 7.  | 8.  |
| 9.  | 10. |
| 11. | 12. |
| 13. | 14. |
| 15. | 16. |

Remember to paint the BIG picture!

**Who am I asking to host or for a 1:1 this month?**

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**Who am I asking to take a look at the business this month?**

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***“Get your ASK in gear!” – Rita Davenport***