



# Be in the Know Quick Reference Guide



## INDEPENDENT CONSULTANT REGISTRATION

- Independent Consultant Registration/Welcome Kit Fee **\$49**
- Preferred Client Upgrade to Consultant Fee **\$29**
- Starter Kit Handling Fee **\$5**  
(waived with 250 QV registration order)
- Add a **500 QV** purchase to new registration or Preferred Client upgrade orders to receive free shipping on the entire order.

## PREFERRED CLIENT REGISTRATION

- Preferred Client Sign-Up Fee **\$29**

## INDEPENDENT CONSULTANT & PREFERRED CLIENT RENEWALS

- Independent Consultant Renewal Fee **\$29**
- Preferred Client Renewal Fee **\$29**
- Preferred Clients receive free shipping and renewal fee waiver (\$29 value) with \$250 SRP product purchase\*

\*Order must be placed in the month of or within 30 days before renewal is due and must include renewal fee (if applicable).

\*\*Free product to be chosen from Free Gift List on next qualifying order of \$150 SRP or more. Must be used within 2 full months.

## INDEPENDENT CONSULTANT FREE GIFTS

- Independent Consultant Renewal Gift: Place a **250 QV** renewal order and receive a free product from our Free Gift List\*
- New Independent Consultant Sign-Up Free Gift: Place a 250 QV order in Start Month and receive a free product from our Free Gift List

## PREFERRED CLIENT FREE GIFTS & REWARDS

- Sign up with a **\$150 SRP** registration order and receive free shipping now and a product gift on your next qualifying order.\*\*
- or-

- Place a **\$250 SRP** order in Start Month and receive a free product from our Free Gift List, plus free shipping
- Place a **\$250 SRP** renewal order and receive a free product from our Free Gift List and get your renewal fee waived\*

*Qualifying SRP is calculated on product purchases only; registration/renewal fees do not count toward the SRP of your order total to qualify for free product gift*

## FREE AND FLAT RATE SHIPPING FOR INDEPENDENT CONSULTANTS

QV	Shipping
< 500 QV	\$7.95 Flat Rate Shipping
500 QV+	Free Shipping

## PREFERRED REWARDS

Your Arbonne Preferred Clients will earn free shipping on every order and a Preferred Reward toward their next purchase by simply placing an order of at least \$150 SRP (to earn/redeem). Preferred Clients can also take advantage of flat rate shipping with every order under \$150 SRP. Surcharges apply.

Product SRP	Shipping	Reward
<\$150	\$7.95 Flat Rate Shipping	
\$150+	Free Shipping	Free product choice on next \$150 order*

\*Free product to be chosen from Free Gift List on next qualifying order of \$150 or more. Must be used within 2 full months.

## ARBONNE AUTOSHIP

Preferred Clients can simplify their life with Arbonne Autoship and earn more rewards.

Total Order Less Than \$100 SRP	Total Order \$100 SRP or More
\$5.95 flat rate shipping	Free shipping Free product of the month
<i>Arbonne Autoship orders are your recurring orders delivered 30, 60, 90 or 180 days after an initial order is placed and received. Your initial order is not considered an Arbonne Autoship order. Rewards are based on your autoship order size.</i>	

## HOST REWARDS

Hosting a group presentation with Host Rewards has its perks! You get a chance to earn a Free Gift, receive product specials and Free Shipping for being a Host. Plus, all guest orders receive \$7.95 flat rate shipping!

Total Group Presentation QV	Complimentary Product From Top Sellers List	\$125 SRP for \$30	Host Order Free Shipping**
150–249	Yes	0	—
250–499		\$125 value for \$30	—
500–749		\$250 value for \$60	Yes
750–999		\$375 value for \$90	Yes
1,000–1,249		\$500 value for \$120	Yes
1,250+		\$625 value for \$150	Yes

\*\*Unless Host is a Consultant. Note: Rewards cap at 1,250 QV.

## BONUS BOOSTER INFORMATION

New District Manager Opportunities	
In your first 2 months as a District Manager:	RE9 Advanced® Set + Arbonne Intelligence® Genius Nightly Resurfacing Pads & Solution + an exclusive Arbonne-branded water bottle
<ul style="list-style-type: none"> <li>Achieve 2,500 Qualifying Volume in your Central District both months</li> </ul> OR <ul style="list-style-type: none"> <li>Promote a new District Manager from your Central District</li> </ul>	
DM Cash Bonus Qualifications* during any of the first 6 months as a District Manager	\$100 Bonus Booster added to your \$200 DM Cash Bonus = \$300

New Area Manager Opportunities	
In your first 2 months as an Area Manager:	Arbonne Intelligence Genius Ultra® + RE9 Advanced Intensive Renewal Serum + RE9 Advanced Lifting and Contouring Eye Cream + Arbonne Intelligence Nourishing Facial Oil + an exclusive Arbonne-branded tote bag set
<ul style="list-style-type: none"> <li>Achieve 10,000 Qualifying Volume in your Central Area both months</li> </ul> OR <ul style="list-style-type: none"> <li>Promote a new Area Manager from your Central Area</li> </ul>	
AM Cash Bonus Qualifications* during any of the first 6 months as an Area Manager	\$200 Bonus Booster added to your \$400 AM Cash Bonus = \$600

New Regional Vice President Opportunities	
In your first 2 months as a Regional Vice President:	\$500 Cash Bonus
<ul style="list-style-type: none"> <li>Achieve 40,000 Qualifying Volume in your Central Region both months</li> </ul> OR <ul style="list-style-type: none"> <li>Promote a new Regional Vice President from your Central Region</li> </ul>	
VP Cash Bonus Qualifications* during any of the first 6 months as a Regional Vice President	\$300 Bonus Booster added to your \$600 VP Cash Bonus = \$900

New National Vice President Opportunities	
In your first 2 months as a National Vice President:	\$1,000 Cash Bonus
<ul style="list-style-type: none"> <li>Achieve 160,000 Qualifying Volume in your Central Nation both months</li> </ul> OR <ul style="list-style-type: none"> <li>Promote a new National Vice President from your Central Nation</li> </ul>	
VP Cash Bonus Qualifications*	\$600 VP Cash Bonus

\*Please review the Arbonne SuccessPlan for full qualification and maintenance details and benefits.

## U.S. SHIPPING RATE SCHEDULE FOR CLIENTS AND EXPEDITED SHIPPING

### U.S. Shipping Rate Schedule

Total Order SRP*	UPS Ground	3rd Day Air PER CARTON <i>Not available to Alaska or Hawaii</i>	2nd Day Air PER CARTON	Next Day Air
\$0–\$99.99	\$7.95	\$14.95	\$19.99	\$29.99
\$100–\$199.99	\$9.75	\$19.95	\$19.99	\$29.99
\$200–\$299.99	\$12.95	\$24.95	\$29.99	\$39.99
\$300–\$399.99	\$14.95	\$29.95	\$29.99	\$39.99
\$400–\$499.99	\$16.95	\$34.95	\$39.99	\$49.99
\$500–\$999.99	\$22.45	\$39.95	\$39.99	\$49.99
\$1,000+	\$29.95	\$44.95	\$49.99	\$59.99

The following shipping schedule applies to all orders for Puerto Rico and U.S. territories, and products containing alcohol shipping to Alaska and Hawaii:

Total Order SRP*	USPS
\$0–\$99.99	\$7.95
\$100–\$249.99	\$9.75
\$250–\$499.99	\$12.95
\$500–\$999.99	\$22.45
\$1,000+	\$29.95

\*SRP in U.S. currency. SRP is the suggested retail price of all products, including free gifts, discounted items, and product specials such as Arbonne Special Value Packs (ASVPs). See [arbonne.com](http://arbonne.com) for details.

### Sample UPS Ground shipping on orders containing ASVPs and free gifts

Preferred Client Sample Registration Order			
Item	QTY	Cost	SRP
RE9 Advanced <sup>®</sup> Set (#818 or #8109)	1	\$212.80	\$266
Free Gift RE9 Advanced Restorative Cream Broad Spectrum SPF 15 Sunscreen (#816)	1	\$0	\$66
<b>Totals:</b>	2	\$212.80	<b>\$332</b>
<b>Shipping Cost:</b>	<b>Free Shipping</b>		

Independent Consultant Sample Registration Order			
Item	QTY	Cost	SRP
Arbonne Essentials <sup>®</sup> ASVP 50% off (#1429)	1	\$222	\$444
Free Gift RE9 Advanced Night Repair Cream (#815)	1	\$0	\$88
<b>Totals:</b>	2	\$222	<b>\$532</b>
<b>Shipping Cost:</b>	<b>\$16.95</b>		

Sales tax is charged on the discounted amount for Preferred Client orders and on the SRP amount for Independent Consultant orders. Certain states also charge tax on the shipping amount, membership fees, SPF products, and dietary supplements.

