



## How to Launch a New Consultant



### Part 2

**\*1. Sit down with your new consultant and go through the [circleofsuccess.me](http://circleofsuccess.me) website.**

Stick to “let’s get started”, “setting up your office” and the “core presentation” tabs. We don’t want to overwhelm them as this website has LOTS of info and they won’t be ready much of it YET!

Decide if they are going to do a “binder” with all the important documents from the website OR if they want to store them all virtually on their phone.

**\*2. Show them the necessary apps we use as a team, like ZOOM, VOXER, Sound Cloud, the Arbonne shopping app and the online catalog.**

**\*3. Help them get their core presentation organized and assembled, along with their ASVP sheets and free product gift sheets for parties and their “one folder” system for the month to keep really organized.**

Show them how you organize your party bags (max 3). Again, share with them how the ASVP packages are the best deals for their clients and how they can quickly earn a 3-digit paycheck when focusing on promoting the ASVP’s

**\*4. Get plugged in!!!! Write the monthly events in their planner WITH them and ask them to keep in touch with you on a DAILY basis!**

Team meeting each month, Team call every Monday night, FB live Monday night, Wellness Wednesdays, or any other important team info they should have like upcoming Mercedes presentations, GTC etc.

**\*5. PRACTICE MAKES PROGRESS! Practice WITH them.**

Practice their why story. Once they have done 1 or 2 parties with you, practice the core presentation with them. This way you can work out any issues or “sticking points” they may have. They may have some areas that come more easily and some they are struggling with and need your help.

**\*6. Help them do every step of “How to launch a new consultant part 1” and “How to launch a new consultant part 2” with THEIR new business partner!**

The name of the game is duplication, helping them to find a new partner right away will massively increase the chances they will stick with the business! Help your new cons hit their \$2500 (8 asvps) and find 3-4 other people to do the same right away!

WASH RINSE REPEAT, WASH RINSE REPEAT, WASH RINSE REPEAT, WASH RINSE REPEAT, WASH RINSE REPEAT,  
WASH RINSE REPEAT, WASH RINSE REPEAT, WASH RINSE REPEAT ALL THE WAY TO ENVP!